Filed 07/06/2004

Page 1 of 10

### **Testimonials**

Date: Wed, 18 Mar 1998 16:25:28 -0500

To: sales@goto.com

From: Chris Wade < webmaster@laserexcellence.com>

Subject: Re: Your GoTo.com Search Term Bid

In-Reply-To: <19980318020653.18588.qmail@niccolo.idealab.com>

Mime-Version: 1.0

Content-Type: text/plain; charset="iso-8859-1"

Hi, I first want to thank you for your service. I've noticed an increase in traffic based on my last order with you....

Chris Wade Webmaster Laser Excellence!

E-Mail: webmaster@laserexcellence.com

Message-Id: <3.0.16.19980324004804.5807efa8@addy.com>

Sender: awc@addy.com

X-Mailer: Windows Eudora Pro Version 3.0 (16)

Date: Tue, 24 Mar 1998 00:48:25 -0500

To: sales@goto.com

From: Chris Andrews <chris@andrews.com>

Subject: paid listings Mime-Version: 1.0

Content-Type: text/plain; charset="us-ascii"

Hi,

Wow, I like what you are putting together. I can not afford expensive banner ads in the search engines, so I spend way to much time working on getting my pages ranked well in other search engines, I would be happy to pay per click through! This is much better than paying per view!

Thank you,

Chris Andrews Andrews Worldwide Communications http://www.andrews.com

Delivered-To: alias-goto-support@goto.com From: "Lewis, Rich" <rlewis@timevalue.com> To: "support@goto.com" <support@goto.com> Subject: RE: Notication of GoTo Bid Acceptance Date: Wed, 25 Mar 1998 09:18:20 -0800

"Great!!! I love what you HAVE done...." (invoce #3517f8ff21e1)

Case 3:02-cv-01991-JSW

Return-Path: <bruce@colorshirts.com> Delivered-To: qidealab-shannon@idealab.com Delivered-To: alias-goto-support@goto.com X-Sender: bbbruce@mail.earthlink.net Date: Sat, 28 Mar 1998 10:18:14 -0800 To: support@goto.com From: Bruce Bowe <bruce@colorshirts.com> Subject: Re: Notication of GoTo Bid Acceptance

Hi.

Re: invoice #3516df046cc3

I have had two visits from goto.com and one of them spent \$35 so I am happy with that.

If you are able to maintain a good hit rate for goto.com, I think you may have a great future on the web.

I want to ask also about advertising. Can you give me a rate card?

Thanks.

Bruce

Bruce Bowe Del Sol of Santa Rosa http://www.colorshirts.com

Return-Path: <alyven@acunet.net>

Delivered-To: qidealab-shannon@idealab.com Delivered-To: alias-goto-support@goto.com Date: Wed, 25 Mar 1998 13:59:30 -0500 From: Sasha Alyson <alyven@acunet.net> Organization: Alyson Adventures, Inc.

To: support@goto.com

Subject: re: Alyson Adventures trips

I like your new approach and have just registered a number of words. I hope you're quite successful.

... I wish you much success -- I'm tired of finding porn sites and spam as half of the listings on a search engine.

Sasha Alyson

.

As a charter member writing for the second time, I just wanted to

From: Rob Long <rob@go2mexico.com> Subject: re: GoTo.com

In regards to Sarraf Jewelry's query about GoTo.com

We purchased a couple of keywords for our sites about a month ago. Seemed like a good way to ensure placement and, heck, it only cost us \$25 for 2500 potential clickthrus...

### 1) Results?

Checking the near-month-end stats, we've received a total of 49 click-thrus for the keywords "Travel" and "Timeshare". In the same period, we had 1364 from Yahoo.com... Not too stellar on GoTo.com's part, but they're just getting started (wouldn't have seen 49 clickthru's in Yahoo's first months, either).

## 2) Any thoughts on this tactic?

To my way of thinking this is the single biggest innovation in search engines. If Lycos, Altavista, and Excite adopted a similar vein, I'd buy ads on each and every one... Yet, I'm very unlikely to buy traditional ads on any of these same engines... the economics just don't work out for our company.

So, do I recommend GoTo.com? At \$.01-.05 per click thru, you're damn right! Is it the "promised land" of online ad buying? No. But this is an area where a savvy, brand name site can and will make a killing. And I'll be contributing to their coffers every month.

Rob Long Head Geek, The Holiday Group http://www.holiday-timeshares.com

Date: Wed, 8 Apr 1998 18:15:50 +0700 From: "Chris" <research@gemkey.com> Reply-To: "Chris" <research@gemkey.com> Organization: GEMKEY Priority: Normal To: support@goto.com

Subject: 3529e51b6a47 a few questions

Hi,

Just received your mail, thank you, like your format and layout very professional, the idea is really great and we're very happy to be a part of it, a few questions

Many Thanks

Return-Path: <zoie@mindspring.com>
Delivered-To: qidealab-shamon@idealab.com
Delivered-To: alias-goto-support@goto.com
X-Sender: zoie@pop.mindspring.com
Date: Tue, 07 Apr 1998 09:36:33 -0400
To: support@goto.com
From: Victoria Weston <zoie@mindspring.com>
Subject: Re: Notication of GoTo Bid Acceptance

# Thank you!

I'm really excited about this system. It's wonderful to finally see one of my websites listed first! Maybe this will indeed help business.

# Victoria Weston

Return-Path: <Judy@computerextras.com>
Delivered-To: alias-goto-stephanie@goto.com
Delivered-To: alias-goto-feedback@goto.com
To: feedback@goto.com
From: Judy@computerextras.com
Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1
Sender: Judy
X-User-Agent: Browser - Mozilla/3.0C-NSCP (Win16; U)

I thank you for listing my website. You are doing a great service for businesses. Your site is easy to follow and in dealing with the public in general, that is what is needed.

Thank you, Judy

Return-Path: <hoosbo@juno.com>

Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com From: hoosbo@juno.com

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: Bo Rankin

X-User-Agent: Browser - Mozilla/3.0C-GZone (Win95; I)

I have been dying to tell you what I think about your search engine. It is absolutely awesome, and I have told anyone who's interested in computers about you. I love the friendly, simple format, the calming colors, the quickness of each search, and the quality sites. EVERY SINGLE time I have used your engine, I have found EXACTLY what I needed. This is impossible with the other popular engines for all the reasons counter to your positive aspects. Which reminds me - please do not become like all the others. You are perfect as you are!

Return-Path: <cgaddis@metrolink.net>
Delivered-To: alias-goto-stephanie@goto.com
Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com From: cgaddis@metrolink.net

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: Carl Gaddis

X-User-Agent: Browser - Mozilla/4.04 [en] (Win95; I)

Love it! I got better matches here than on yahoo, excite, or webcrawler.

Return-Path: <petra.strassegger@schladming.org>
Delivered-To: alias-goto-stephanic@goto.com
Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com

From: petra.strassegger@schladming.org

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: Petra Strassegger

X-User-Agent: Browser - Mozilla/4.05 [de] (Win95; I)

I'm a big fan

Return-Path: <pj.ferris@ulst.ac.uk>

Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com From: pj.ferris@ulst.ac.uk

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: Peter Ferris

X-User-Agent: Browser - Mozilla/3.01 (Win95; I; 16bit)

Brilliant!!!!!!!

Return-Path: <a href="mailto:hamsharl@emirates.net.ae">hamsharl@emirates.net.ae</a>
Delivered-To: alias-goto-feedback@goto.com
Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com

From: hamshar 1@emirates.net.ae

Subject: GoTo Mail, Remote Host franco.fb.idcalab.com, Remote IP 10.1.4.1

Sender: Riyam Nicole

X-User-Agent: Browser - Mozilla/3.0 (Win95; I)

This is great. I wrote what I wanted and it came within a flash. It's awesome, Keep it up!

Return-Path: <1-12>

Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com

From: 1-12

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: steve polivka

X-User-Agent: Browser - Mozilla/2.01 (Macintosh; I; PPC)

i think that this is the coolest but yet dumbest thing ever made

Return-Path: <46-978>

Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com

From: 46-978

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: marc nelson

X-User-Agent: Browser - Mozilla/2.01 (Macintosh; I; PPC)

this place rules!!! I just love your services porn and all.

Return-Path: <ssattler@shastalink.k12.ca.us> Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com

From: ssattler@shastalink.k12.ca.us

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: sabra sattler

X-User-Agent: Browser - Mozilla/1.22 (Windows; I; 32bit)

I am very impressed. Lots of variety to chose from although I am mostly only interested in salt and pepper shakers I still enjoying seeing all the accessories that I was not aware of previously

Return-Path: <butasofi@eunet.yu>

Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: fcedback@goto.com From: butasofi@eunet.yu.

Subject: GoTo Mail, Remote Host franco.fb.idcalab.com, Remote IP 10.1.4.1

Sender: sofija

X-User-Agent: Browser - Mozilla/4.01 [en] (Win95; I)

I like you so far.

This is my third visit on

the Net and as far as I

know you seem very easy to use

Retum-Path: <"sorry, can't say">
Delivered-To: alias-goto-stephanie@goto.com
Delivered-To: alias-goto-feedback@goto.com
To: feedback@goto.com
From: sorry, can't say
Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1
Sender: Tom
X-User-Agent: Browser - Mozilla/3.01C-VN711-003 (Win95; I) via NetCache version NetApp Release 3.2.1X3: Fri Apr 17 12:12:26 PDT 1998
I think this sight is a very good idea and no matter what happens, please keep this site up and running at all times.

Return-Path: <br/>
<br/>
<br/>
Som<br/>
953>

Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com

From: bm953

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: lee huber

X-User-Agent: Browser - Lynx/2.7 libwww-FM/2.14

good one like this a lot

keep up the good work

Return-Path: <Magna2001@aol.com> Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com From: Magna2001@aol.com

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: Chris

X-User-Agent: Browser - Mozilla/2.0 (compatible; MSIE 3.0; AOL 4.0;

Windows 95)

GoTo is A good search engine

Return-Path: <S-bhati@uow.com.au>

Delivered-To: alias-goto-stephanie@goto.com Delivered-To: alias-goto-feedback@goto.com

To: feedback@goto.com From: S-bhati@uow.com.au

Subject: GoTo Mail, Remote Host franco.fb.idcalab.com, Remote IP 10.1.4.1

Sender: Mugdha and Elana

X-User-Agent: Browser - Mozilla/3.01Gold (Macintosh; I; PPC)

This is a really efficient and quick search link.

Return-Path: <S-Bhati@uow.com.au>
Delivered-l'o: alias-goto-stephanie@goto.com

Delivered-To: alias-goto-fcedback@goto.com To: feedback@goto.com

From: S-Bhati@uow.com.au

Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1

Sender: Mugdha and Elana

X-User-Agent: Browser - Mozilla/3.01Gold (Macintosh; 1; PPC)

Change the name to THIS IS QUICK AND EASY. This could become a

household name world wide. Goodluck with the business.

Delivered-To: qidealab-jeffrey@idealab.com >Delivered-To: alias-goto-jeffrey@goto.com >Delivered-To: alias-goto-webmastcr@goto.com Delivered-To: alias-goto-feedback@goto.com >To: feedback@goto.com >From: wardpainting@webtv.net >Subject: GoTo Mail, Remote Host franco.fb.idealab.com, Remote IP 10.1.4.1 >Sender: john ward >X-Uscr-Agent: Browser - Mozilla/3.0 WebTV/1.2 (compatible; MSIE 2.0) >> your engine is the best and simplest . much thanks and im telling everyone i know you..and im proud. >.>